



Project Development and Finance

The key to planning, developing and financing successful projects is making the right decisions at the right time based on the right information. This requires a multidisciplinary approach that integrates complex technical considerations with an informed and comprehensive model of project value drivers and the optimal financial structure.

Expertise and Service

Acterra's Project Development and Finance specialists understand the elements of successful project development. Through early collaboration with our clients' project teams, we provide feasibility studies and financing plans that integrate a project's technical, financial and development information to arrive at economically viable project options. We have performed these services for many clients across a variety of industries, around the world resulting in high professional credibility and strong relationships with major international project lenders. These include banks, capital markets and private investors, as well as government-supported export credit and multilateral agencies.

Managing Integrated Relationships

Project sponsors face many uncertainties as they move a project idea from business concept and feasibility assessment to construction financing. Early definition of a project's financial structure, economic drivers and potential development obstacles significantly improves the project's successful and cost-effective implementation. Understanding and optimizing the complex relationships among the technical, financial and development aspects of a project requires an integrated team with multidisciplinary expertise. Acterra's approach is to support both project sponsors and lenders. We do this by devising development and financial structures that maximize a project's benefits, while mitigating risks that might impede that project's success.

Project Development Services

- Planning and Strategy Development
- Project Development Management
- Permitting and Compliance Assistance
- Contract Negotiations and Review
- Design/Build Construction
- Construction Management

Project Financing Services

- Structured Finance
- Financial Projections and Modeling
- Structuring of Government Incentives
- Debt or Equity Information Memoranda Development and Marketing
- Leasing and Related Debt Structuring
- Identifying and Recruiting Financial, Legal and Tax Advisors
- New Market Tax Credits
- Production Tax Credits
- Investment Tax Credits
- Treasury Grants